



Model Price Schedule - Pocket Summary

2011 Model Year

Date Issued: Aug 31, 2010 Revised: Dec 17, 2010

SUGGESTED RETAIL PRICE

| CT | MSRP |
|------------------------------|----------|
| KD5BHC CT 200h CVT A CT 200h | \$30,950 |
| T TOURING PACKAGE | \$32,900 |
| B PREMIUM PACKAGE | \$35,900 |
| D TECHNOLOGY PACKAGE | \$39,350 |

| IS | MSRP |
|---------------------------|----------|
| BF5C2M IS 250 6M A IS 250 | \$32,900 |
| B SPORT PACKAGE | \$38,300 |

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|---------------------------|----------|
| BF5C2T IS 250 6A A IS 250 | \$34,500 |
| B LEATHER W/ MOONROOF | \$38,950 |
| D F-SPORT PACKAGE | \$45,800 |

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|------------------------------------|----------|
| CF5C2T IS 250 AWD 6A A IS 250 AWD | \$38,000 |
| B LEATHER W/ MOONROOF | \$41,700 |
| C LEATHER W/ MOONROOF & NAVIGATION | \$45,250 |
| D LUXURY W/ NAVIGATION | \$49,400 |

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| BE5C2T IS 350 RWD 6A B F-SPORT PACKAGE | \$51,250 |
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|-----------------------------------|----------|
| CE5C2T IS 350 AWD 6A A IS 350 AWD | \$44,950 |
| B MOONROOF & NAVIGATION | \$48,700 |
| C LUXURY WITH NAVIGATION | \$52,950 |

| IS C | MSRP |
|-------------------------------|----------|
| FF2C2M IS 250 C 6M B IS 250 C | \$49,100 |
| C NAVIGATION PACKAGE | \$52,100 |
| FF2C2T IS 250 C 6A B IS 250 C | \$50,700 |
| C NAVIGATION PACKAGE | \$53,700 |
| FE2C2T IS 350 C 6A B IS 350 C | \$57,000 |
| C NAVIGATION PACKAGE | \$61,500 |

| IS F | MSRP |
|-------------------------|----------|
| BP5C2V IS F 8A SERIES 1 | \$69,850 |
| SERIES 2 | \$72,550 |

SUGGESTED RETAIL PRICE

| HS | MSRP |
|--------------------------------------|----------|
| BB1BAC HS 250h CVT A HS 250h PREMIUM | \$40,850 |
| BB2BAC HS 250h CVT A PREMIUM LUXURY | \$44,900 |
| B ULTRA PREMIUM | \$48,500 |

| ES | MSRP |
|---------------------------------|----------|
| BK1EGT ES 350 6A A ES 350 | \$42,150 |
| S TOURING EDITION | \$42,650 |
| B NAVIGATION PACKAGE | \$46,000 |
| C PREMIUM PACKAGE W/ NAVIGATION | \$49,350 |
| D ULTRA PREMIUM W/ NAVIGATION | \$52,200 |

| GS | MSRP |
|-----------------------------------|----------|
| CE1KST GS 350 AWD 6A A GS 350 AWD | \$54,650 |
| PREMIUM PACKAGE | \$59,150 |
| ULTRA PREMIUM PACKAGE | \$62,700 |

| GS HYBRID | MSRP |
|----------------------------|----------|
| BC1KSC GS 450h CVT GS 450h | \$71,750 |

SUGGESTED RETAIL PRICE

| LS | MSRP |
|---------------------------------------|-----------|
| BL5EFV LS 460 8A A LS 460 RWD | \$83,100 |
| B TECHNOLOGY PACKAGE | \$93,750 |
| C SPORT PACKAGE | \$94,750 |
| CL5EFV LS 460 AWD 8A A LS 460 AWD | \$85,450 |
| B SPORT APPEARANCE PACKAGE | \$85,950 |
| C TECHNOLOGY PACKAGE | \$94,700 |
| DL5EFV LS 460 L AWD 8A A LS 460 L AWD | \$91,100 |
| B TECHNOLOGY PACKAGE | \$101,100 |
| C EXECUTIVE PACKAGE AWD | \$112,700 |

| LS HYBRID | MSRP |
|--------------------------------|-----------|
| DU5EFC LS 600h L CVT LS 600h L | \$121,750 |
| PREMIUM EXECUTIVE PACKAGE | \$144,350 |

| RX | MSRP |
|---------------------------|----------|
| BK1BAT RX 350 6A A RX 350 | \$47,050 |
| L PREMIUM PACKAGE 1 | \$50,500 |
| B PREMIUM PACKAGE 2 | \$52,000 |
| C TOURING PACKAGE | \$55,150 |
| S SPORT PACKAGE | \$57,550 |
| D ULTRA PREMIUM PACKAGE 1 | \$59,450 |
| E ULTRA PREMIUM PACKAGE 2 | \$62,850 |

| RX HYBRID | MSRP |
|------------------------------|----------|
| BC1BAC RX 450h CVT A RX 450h | \$59,550 |
| B TOURING PACKAGE | \$62,750 |
| C ULTRA PREMIUM PACKAGE 1 | \$66,700 |
| D ULTRA PREMIUM PACKAGE 2 | \$72,200 |

| GX | MSRP |
|----------------------------------|----------|
| BM7FXT GX 460 6A A GX 460 | \$60,700 |
| B PREMIUM PACKAGE | \$68,650 |
| JM7FXT GX 460 6A A ULTRA PREMIUM | \$77,700 |

| LX | MSRP |
|---------------------------|-----------|
| HY7AXT LX 570 6A A LX 570 | \$89,950 |
| B ULTRA PREMIUM PACKAGE | \$100,800 |