



Model Price Schedule - Pocket Summary

2012 Model Year

Date Issued: Nov 1, 2011 Revised: Nov 1, 2011

SUGGESTED RETAIL PRICE					
CT					
KD5BHC	CT 200h	CVT	A	CT 200h	MSRP
			B	TOURING PACKAGE	\$30,950
			C	PREMIUM PACKAGE	\$32,950
			D	F-SPORT PACKAGE	\$35,950
			E	TECHNOLOGY PACKAGE	\$36,350
					\$39,350
IS					
BF5C2M	IS 250	6M	A	IS 250	MSRP
			B	SPORT PACKAGE	\$32,900
					\$38,300
BF5C2T	IS 250	6A	A	IS 250	\$34,500
			C	LEATHER W/ MOONROOF	\$38,950
			D	F-SPORT PACKAGE	\$45,800
CF5C2T	IS 250 AWD	6A	A	IS 250 AWD	\$38,000
			B	LEATHER W/ MOONROOF	\$41,700
			S	TOURING EDITION 1	\$42,450
			C	LEATHER W/ MOONROOF & NAVIGATION	\$45,250
			D	LUXURY W/ NAVIGATION	\$49,300
BE5C2T	IS 350 RWD	6A	B	F-SPORT PACKAGE	\$51,250
CE5C2T	IS 350 AWD	6A	A	IS 350 AWD	\$44,950
			B	MOONROOF & NAVIGATION	\$48,700
			C	LUXURY WITH NAVIGATION	\$52,850
IS C					
FF2C2M	IS 250 C	6M	B	IS 250 C	MSRP
			C	NAVIGATION PACKAGE	\$49,100
			D	SPECIAL EDITION PACKAGE	\$51,950
					\$52,500
FF2C2T	IS 250 C	6A	B	IS 250 C	\$50,700
			C	NAVIGATION PACKAGE	\$53,550
			D	SPECIAL EDITION PACKAGE	\$54,100
FE2C2T	IS 350 C	6A	B	IS 350 C	\$57,000
			C	NAVIGATION PACKAGE	\$61,400
			D	SPECIAL EDITION PACKAGE	\$62,050
IS F					
BP5C2V	IS F	8A	A	SERIES 1	MSRP
			B	SERIES 2	\$69,950
					\$72,650

SUGGESTED RETAIL PRICE					
HS					
MSRP					
ES					
BK1EGT	ES 350	6A	A	ES 350	MSRP
			S	TOURING EDITION	\$42,150
			N	EXECUTIVE EDITION	\$42,650
			B	NAVIGATION PACKAGE	\$45,550
			C	PREMIUM PACKAGE W/ NAVIGATION	\$46,000
			D	ULTRA PREMIUM W/ NAVIGATION	\$49,350
					\$52,200
GS					
MSRP					
GS HYBRID					
MSRP					

SUGGESTED RETAIL PRICE					
LS					
BL5EFV	LS 460	8A	A	LS 460 RWD	MSRP
			B	SPORT PACKAGE	\$83,050
					\$94,700
CL5EFV	LS 460 AWD	8A	A	LS 460 AWD	\$85,400
			B	TECHNOLOGY PACKAGE	\$94,650
			C	SPORTECH PACKAGE	\$95,150
DL5EFV	LS 460 L AWD	8A	B	LS 460 L AWD	\$101,050
			C	EXECUTIVE PACKAGE AWD	\$112,650
LS HYBRID					
DU5EFC	LS 600h L	CVT	A	LS 600h L	MSRP
			B	PREMIUM EXECUTIVE PACKAGE	\$121,750
					\$144,350
RX					
BK1BAT	RX 350	6A	K	SATINY EDITION	MSRP
			L	PREMIUM PACKAGE 1	\$44,950
			B	PREMIUM PACKAGE 2	\$49,950
			C	TOURING PACKAGE	\$52,000
			S	SPORT PACKAGE	\$55,150
			D	ULTRA PREMIUM PACKAGE 1	\$57,550
			E	ULTRA PREMIUM PACKAGE 2	\$59,450
					\$62,850
RX HYBRID					
BC1BAC	RX 450h	CVT	A	RX 450h	MSRP
			B	TOURING PACKAGE	\$59,700
			C	ULTRA PREMIUM PACKAGE 1	\$62,750
			D	ULTRA PREMIUM PACKAGE 2	\$66,700
					\$72,200
GX					
BM7FXT	GX 460	6A	A	GX 460	MSRP
			B	PREMIUM PACKAGE	\$62,200
					\$68,850
JM7FXT	GX 460	6A	A	ULTRA PREMIUM	\$77,800
LX					
MSRP					