



Model Price Schedule - Pocket Summary



Date Issued: February 1, 2008

SUGGESTED RETAIL PRICE (excluding G.S.T)

2008MY IS SERIES

BK262M	SEDAN		6-Spd Man	\$31,900
BK262M	SEDAN	LEATHER PACKAGE	6-Spd Man	\$35,200
BK262M	SEDAN	LEATHER W/ MOONROOF	6-Spd Man	\$37,050
BK262M	SEDAN	X PACKAGE	6-Spd Man	\$39,350
BK262M	SEDAN	SPORT PACKAGE	6-Spd Man	\$41,600
BK262T	SEDAN		6-Spd Auto	\$33,600
BK262T	SEDAN	LEATHER PACKAGE	6-Spd Auto	\$36,900
BK262T	SEDAN	LEATHER W/ MOONROOF	6-Spd Auto	\$38,750
BK262T	SEDAN	X PACKAGE	6-Spd Auto	\$41,050
BK262T	SEDAN	SPORT PACKAGE	6-Spd Auto	\$43,300
CK262T	SEDAN		6-Spd Auto	\$37,600
CK262T	SEDAN	LEATHER W/ MOONROOF	6-Spd Auto	\$41,450
CK262T	SEDAN	LUXURY PACKAGE	6-Spd Auto	\$46,000
CK262T	SEDAN	LUXURY W/ NAVIGATION	6-Spd Auto	\$49,500
BE262T	SEDAN		6-Spd Auto	\$43,350
BE262T	SEDAN	SPORT PACKAGE	6-Spd Auto	\$49,450
BE262T	SEDAN	LUXURY W/ NAVIGATION	6-Spd Auto	\$55,450

2008MY ES 350

BJ46GT	LUXURY SEDAN		6-Spd Auto	\$39,900
BJ46GT	LUXURY SEDAN	PREMIUM PACKAGE	6-Spd Auto	\$43,600
BJ46GT	LUXURY SEDAN	PREMIUM PACKAGE W/ NAVIGATION	6-Spd Auto	\$48,000
BJ46GT	LUXURY SEDAN	ULTRA PREMIUM W/ NAVIGATION	6-Spd Auto	\$50,650

2008MY SC 430

FN48YP	CONVERT COUPE		6-Spd Auto	\$86,100
FN48YP	CONVERT COUPE	PEBBLE BEACH S.E.	6-Spd Auto	\$89,200

SUGGESTED RETAIL PRICE (excluding G.S.T)

2008MY GS SERIES

BE96ST	350 RWD	LUXURY SEDAN	6-Spd Auto	\$59,900
CE96ST	350 AWD	LUXURY SEDAN	6-Spd Auto	\$61,000
CE96ST	350 AWD	ULTRA PREMIUM PACKAGE	6-Spd Auto	\$64,500
BL96SV	460 RWD	LUXURY SEDAN	8-Spd Auto	\$73,000

2008MY GS 450h

BC96ST	GS 450h RWD	LUXURY SEDAN	CVT	\$71,100
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2008MY LS SERIES

BL46FV	LUXURY SEDAN		8-Spd Auto	
BL46FV	LUXURY SEDAN	PREMIUM PACKAGE	8-Spd Auto	\$85,800
BL46FV	LUXURY SEDAN	TECHNOLOGY PACKAGE	8-Spd Auto	\$94,500
GL46FV	LUXURY SEDAN		8-Spd Auto	\$92,700
GL46FV	LUXURY SEDAN	PREMIUM GRAND TOURING PACKAGE	8-Spd Auto	\$101,100
GL46FV	LUXURY SEDAN	TECHNOLOGY PACKAGE	8-Spd Auto	\$104,500
GL46FV	LUXURY SEDAN	EXECUTIVE PACKAGE	8-Spd Auto	\$116,900

2008MY LS 600h L

DU46FC	LUXURY SEDAN		CVT	\$125,400
DU46FC	LUXURY SEDAN	EXECUTIVE PACKAGE	CVT	\$152,100
DU46FC	LUXURY SEDAN	W/ SATELLITE RADIO	CVT	\$125,900
DU46FC	LUXURY SEDAN	EXECUTIVE PACKAGE W/ SATELLITE RADIO	CVT	\$152,600

SUGGESTED RETAIL PRICE (excluding G.S.T)

2008MY RX350

HK31UP	LUXURY SUV	LEATHER PACKAGE	5-Spd Auto	\$51,550
HK31UP	LUXURY SUV	LUXURY PACKAGE	5-Spd Auto	\$54,500
HK31UP	LUXURY SUV	TOURING EDITION	5-Spd Auto	\$58,750
HK31UP	LUXURY SUV	PREMIUM PACKAGE	5-Spd Auto	\$56,550
HK31UP	LUXURY SUV	PREMIUM 18 ALLOYS	5-Spd Auto	\$57,450
HK31UP	LUXURY SUV	ULTRA PREMIUM PACKAGE	5-Spd Auto	\$64,200
HK31UP	LUXURY SUV	ULTRA PREMIUM 18 ALLOYS	5-Spd Auto	\$65,100

2008MY RX 400h

HW31UP	LUXURY SUV	PREMIUM PACKAGE	CVT	\$55,050
HW31UP	LUXURY SUV	ULTRA PREMIUM PACKAGE	CVT	\$63,500

2008MY GX 470

BT20XP	LUXURY SUV	ULTRA PREMIUM PACKAGE	5-Spd Auto	\$68,500
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2008MY LX 570

HY00WT	LUXURY SUV	PREMIUM PACKAGE	6-Spd Auto	\$84,600
HY00WT	LUXURY SUV	ULTRA PREMIUM PACKAGE	6-Spd Auto	\$94,900